

# Senior Advisor, Partnerships and Resource Mobilisation



## Job Framework

<b>Job Title</b>	Senior Advisor, Partnerships and Resource Mobilisation	<b>Cost Centre</b>	62144
<b>Location</b>	London, Conway Street	<b>No. of Direct Reports</b>	0
<b>Reporting to</b>	Director, External Affairs	<b>Budget Responsibilities (Y/N)</b>	N

### The Organisation

Marie Stopes International (MSI) is a global organisation providing personalised contraception and safe abortion services to women and girls. We operate large scale, sustainable reproductive health programmes in 37 countries led by teams of professionals who are passionate about the work they do. Since 2010, MSI's growth and contribution to the provision of safe abortion and contraception to those without access has been unprecedented. In 2016 more than 25 million women across the world used a method of contraception provided by our programmes.

### The Function

The External Affairs Department leads active engagement with governments, institutions and individuals to proactively shape and inform global dialogue and policies to advance universal access to contraception and safe abortion. The External Affairs Department forges meaningful and productive relationships with external partners to leverage new sources of funding and inform MSI's organisational priorities and programming; identify, cultivate and sustain financial and technical partnerships that support MSI's global mission; identify and maximise opportunities for influence and change; and transfer knowledge from MSI's global programmes across the MSI global partnership and throughout the sector.

### The Role

This is a London based position within MSI's External Affairs Department which will require regular travel. The Senior Advisor, Partnerships and Resource Mobilisation will:

- Lead MSI's strategic engagement with emerging government donors (eg Canada, Nordics, Netherlands), building and managing relationships to position MSI as a leading service delivery and technical partner on contraception and safe abortion.
- Lead MSI's upstream influencing of new and emerging donor government audiences at parliamentary and policy level to increase resourcing and prioritisation of contraception and safe abortion services, and to increase MSI's visibility and profile, including through strategic engagement with national parliaments, NGO partners, and networks. This includes leading MSI's engagement with the UK parliament to protect DFID's investments in FP/SA.
- Develop an effective network of partnerships and relationships for MSI within the UK (and key European countries) to leverage and deliver technical, financial and other resources to support MSI's global mission.
- Work with the Partnerships and Resource Mobilisation colleagues to identify and cultivate relationships with emerging non-government donors and partners, such as foundations, private donors, and corporates. This includes building and maximising existing relationships and horizon-scanning to identify new opportunities to expand MSI's donor base.
- Explore new sectors, partnerships and opportunities to expand MSI's reach, including making arguments for how SRHR intersects with issues such as gender equality, girls education, economic development for youth, nutrition, environmental sustainability/resilience/conservation, SRHR in humanitarian settings, etc, and build partnerships to support these.
- Work with Country Programmes to identify funding opportunities at national level, including supporting with strategic analysis of and messaging for local donor missions for target donor government
- Be a conduit for transferring knowledge and learning from MSI's programming both to donors partners across the

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sector, and from key European donors and the wider sector into the MSI global partnership.

## Key Responsibilities

- Cultivate, strengthen and nurture constructive and positive relationships with a wide range of financial, political, and technical partners, including national decision makers and influencers, policy makers, academic institutions, opinion leaders and other partners as champions to advance universal access to contraception and safe abortion. Represent MSI in key networks and coalitions (e.g. EuroNGOs).
- Build relationships and act as MSI's point of contact for key parliamentary channels, such as the International Development Select Committee and relevant All Party Parliamentary Groups in the UK, interest groups in European national parliaments, and the European Parliamentary Forum.
- Effectively identify and influence relevant debates, opportunities and policy initiatives that can support MSI's global priorities. This includes identifying and engaging with new debates and partners to expand MSI's reach, building MSI's relationship with actors in new sectors. Develop arguments for the integration of sexual and reproductive health and rights with other areas of programming e.g. climate change, gender, nutrition.
- Proactively engage and serve as a key resource to increase awareness of MSI's global impact and results with strategic partners and individuals. Support the transfer of knowledge, documentation and dissemination of learning, best practices, case studies and successful strategies in relation to MSI's policy engagement.
- Support relationships and engagement to increase the profile and visibility of MSI's work through strategic events, partnerships, profiling and collaboration with a wide range of partners. Represent MSI externally, for example through conferences, presentations, panel discussions, press conferences, committees, working groups, and other meetings.
- Liaise with and support the Programme Design and Development Team to develop successful bids and proposals for selected donors.
- Work with International Operations and MSI country programmes to identify key opportunities, messages and providing support to enhance country level relationships with relevant European and other emerging donors.
- Monitor policy processes and developments relevant to MSI, and support development of internal MSI positions to ensure continued leadership of and alignment with the wider sector.

## Competencies

- **Collaborative:** A confident communicator who is able to negotiate with diplomacy and build relationships at multiple levels.
- **Strategic Vision:** An analytical thinker who has the ability to see the bigger picture, identify opportunities and tailor strategic plans and adjust goals when circumstances change.
- **Results Driven:** A solution-focused individual who thinks 'outside the box' and can diplomatically challenge the status quo whilst maintaining harmony.
- **Entrepreneurial and resourceful:** A self-starter and creative risk taker who is able to act decisively when unexpected events present opportunities for advancing MSI's global mission.

## Experience and Skills

- Demonstrated record in engaging and influencing donors, senior policymakers, and civil society agencies to deliver strategic outcomes, partnerships, and funding.
- Established network of relationships with politicians, decision makers, and international agencies across the UK and Europe.
- A track record in successful 1) fundraising and engagement with donors, with clear outcomes (SRHR experience preferred) and 2) legislative and policy engagement with policy makers, parliaments, and decision makers
- Excellent communication skills - excellent verbal and written English communication skills and ability to organise and present information in a compelling way

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- International development experience ideally implementing service delivery programmes is an advantage.
- Demonstrated ability to conduct policy analysis and produce briefs or factsheets
- Strong analytical and strategic skills
- Ability to travel regularly within Europe
- Ability to work independently and pro-actively
- Proficiency in French is desirable.